

# Rating Rationale

November 03, 2023 | Mumbai

# **Indiabulls Housing Finance Limited**

'CRISIL AA/Stable' assigned to Subordinated Debt

### **Rating Action**

Total Bank Loan Facilities Rated	Rs.24549.98 Crore
Long Term Rating	CRISIL AA/Stable (Reaffirmed)
Short Term Rating	CRISIL A1+ (Reaffirmed)

Rs.500 Crore Subordinated Debt	CRISIL AA/Stable (Assigned)
Rs.1000 Crore Short Term Non Convertible Debenture	CRISIL A1+ (Reaffirmed)
Rs.25000 Crore Commercial Paper	CRISIL A1+ (Reaffirmed)
Non Convertible Debentures Aggregating Rs.22700 Crore	CRISIL AA/Stable (Reaffirmed)
Retail Bond Aggregating Rs.14545.09 Crore* (Reduced from Rs.15000 Crore)	CRISIL AA/Stable (Reaffirmed)
Subordinated Debt Aggregating Rs.2500 Crore	CRISIL AA/Stable (Reaffirmed)

<sup>\*</sup>Includes Secured NCD and/or Unsecured Subordinated Debt

Note: None of the Directors on CRISIL Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings. The Board of Directors also does not discuss any ratings at its meetings.

1 crore = 10 million

Refer to annexure for Details of Instruments & Bank Facilities

#### **Detailed Rationale**

CRISIL Ratings has assigned its 'CRISIL AA/Stable' rating to the Rs 500 crore subordinated debt and reaffirmed its ratings on the debt instruments and bank facilities of Indiabulls Housing Finance Ltd (IBHFL). The rating on Rs 454.91 crore retail bonds have been withdrawn given nil outstanding against the same, in line with the withdrawal policy of CRISIL Ratings.

The ratings continue to reflect strong capitalisation of IBHFL, with healthy cover for asset-side risks, comfortable asset quality in the retail segment and sizeable presence in retail mortgage finance. These strengths are partially offset by the need to demonstrate a successful transition to its planned new funding-light business model as well as the susceptibility of asset quality to risks arising from the commercial real estate portfolio.

### **Analytical Approach**

CRISIL Ratings has combined the business and financial risk profiles of IBHFL and its subsidiaries. This is because of substantial operational and management integration, common promoters and shared brand.

Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation.

### <u>Key Rating Drivers & Detailed Description</u> Strengths:

## Strong capitalisation with healthy cover for asset-side risks

Capitalisation is marked by sizeable networth of Rs 17,576 crore as on June 30, 2023, supported by healthy internal cash accrual. Accretion of Rs 1,988 crore from sale of bulk of its investment in OakNorth Bank in fiscal 2021 also strengthened the capital position. Networth coverage for net non-performing assets (NPAs) was comfortable at around 15.7 times as on June 30, 2023. Further, consolidated Tier-1 capital adequacy ratio (CAR) was healthy at 26.7%, as was overall CAR at 31.2%. Consolidated on-book gearing was comfortable at 2.9 times as on June 30, 2023 (3.0 times as on March 31, 2023). Given the strong liquidity that IBHFL maintains on a steady-state basis, net gearing was 2.2 times as on March 31, 2023 (2.6 times a year ago).

The company has demonstrated strong ability to raise capital including the Rs 683 crore equity raised through qualified institutional placement in fiscal 2021 and Rs 293 crore through stake sale in OakNorth Bank in fiscal 2022. Strong capitalisation should continue to support the overall financial risk profile.

### Comfortable asset quality in retail segment

IBHFL reported gross non-performing assets (GNPAs) of 2.87% as on June 30, 2023, compared to 2.86% as on March 31, 2023 (3.21% a year ago). Reduction in GNPAs over fiscal 2022 has been driven by improvement in asset quality (GNPAs) of the developer loan book to 9.06% as on March 31, 2023, from 13.33% a year ago. GNPAs in the home loans and loan against property (LAP) segments increased to 1.64% and 3.40%, respectively, on March 31, 2023, from 1.48% and 2.94% as on March 31, 2022. Nevertheless, overall asset quality improved in the first quarter of fiscal 2024 and remains comfortable in these segments (together forming 87% of assets under management [AUM] as on June 30, 2023) with GNPAs at 1.60% and 3.52%, respectively. The increase in absolute amount of GNPAs within these segments, over fiscal 2023, was insignificant. However, due to de-growth in the loan book, the reported numbers (in percentage terms) have inched up.

With a few high-ticket slippages in the commercial credit book over the past few years and continued traction in refinancing of this portfolio resulted in its de-growth, GNPAs in this segment remain elevated at 9.28% as on June 30, 2023 (9.06% as on March 31, 2023)

Nevertheless, the risk-mitigating measures of the company are prudent, in the form of conservative loan-to-value ratios (averaging around 65%) in the LAP segment, and emphasis on collateral with sufficient cover in the commercial real estate segment. However, any sharp increase in NPAs, mainly in the commercial credit portfolio, and its impact on profitability will remain key rating sensitivity factors.

### · Sizeable presence in the retail mortgage finance segment

The total AUM of IBHFL stood at Rs 65,787 crore as on June 30, 2023. Share of housing loans within the overall AUM increased to 72% as on June 30, 2023, from 50% as on March 31, 2015. The LAP portfolio accounted for 16% of the overall AUM as on June 30, 2023, with the remaining comprising commercial credit. The proportion of housing loans and LAP is expected to increase further over the medium term.

Overall AUM has declined by 10% year-on-year as on June 30, 2023, led by lower disbursements as well as higher prepayments and sell-down in the commercial credit book. This is because of the current business transition towards building a more granular portfolio. The overall disbursements during fiscal 2023 were Rs 14,042 crore (Rs 11,091 crore during fiscal 2022) as the market picked up pace post the Covid-19 pandemic.

Revival in the overall AUM growth may begin in fiscal 2024. Over the medium term, share of own book in the total AUM would continue to decline as the company remains focused on co-lending. Nonetheless, its overall presence in the retail mortgage finance market should remain sizeable.

#### Weaknesses:

### Successful transition to new business model to be established

The management has recalibrated its business model, under which IBHFL is gradually moving towards a less risky and asset-light framework, wherein disbursements will primarily be in the housing loans and LAP segments (with a potential 60:40 split), with a low proportion of incremental disbursals in the developer finance portfolio. Further, on a steady-state basis, of the overall disbursals, a significant proportion will be either co-originated or sold down to banks.

IBHFL has started working towards this new model and thus far, entered into a co-origination agreement with eight financial institutions. Disbursements amounting to Rs 7,844 crore were done in fiscal 2023 under these agreements. However, ability of the management to increase the disbursement pace, establish tie-ups with multiple banks and successfully scale-up this model, while maintaining healthy profitability and asset quality is yet to be witnessed. However, the company has demonstrated good execution capabilities in scaling up businesses in the past.

While earnings may decline from levels seen in the recent past, it will be supported by income from co-origination, off-balance sheet portfolio, and from spread on sold-off loans. Further, this will be commensurate with the more granular, lower-risk portfolio, which will be the focus under the new business model. In the recent past, earnings were impacted on account of decline in AUM. However, it stabilised in fiscal 2023 due to increase in income from other sources. Overall, return on assets (RoA) of IBHFL improved to 1.4%<sup>[1]</sup> during fiscal 2023 and 1.6% (annualised) for the quarter ended June 30, 2023, from 1.3% for fiscal 2022 and 1.5% (annualised) for the quarter ended June 30, 2022.

### Susceptibility to asset quality risks arising from the commercial real estate portfolio

Asset-quality risks arising from a sizeable, large-ticket commercial credit portfolio of Rs 7,573 crore as on June 30, 2023, persist, and could impact the portfolio performance. This portfolio exhibits high concentration (average ticket size of Rs 150 crore), with the top 10 exposures forming 62% of the corporate AUM and having a median rating of B/BB. Thus, even a few large accounts experiencing stress could impact the overall asset quality.

The share of commercial credit in overall AUM decreased over the last few years to 13% on June 30, 2023, from 17% on March 31, 2019. The management has launched an alternative investment fund (AIF) platform for this segment wherein Rs 200 crore has been disbursed to a leading developer. Further, the process of filing for regulatory approvals is underway for launching two more AIFs. Going forward, the company may continue to do selective lending to existing borrowers in this space.

However, any weakening in asset quality, specifically in the commercial real estate book and its impact on profitability, remains a monitorable.

<sup>[1]</sup> In the past few years, IBHFL has been setting apart by way of transfer to Additional Reserve Fund amounts in excess of the statutory minimum requirement as specified under Section 29C pursuant to Circular no. NHB(ND)/DRS/Pol-No. 03/2004- 05 dated August 26, 2004 issued by the National Housing Bank. The additional amount so transferred may be utilised in the future for any business purpose. During fiscal 2023, the company has withdrawn Rs 525 crore from the Additional Reserve Fund; further, an additional amount of Rs 610 crore has been set apart by way of transfer to Additional Reserve fund. Excluding the transfers to and from the Additional Reserve Fund, the adjusted RoA for the company would be 1.5% and 1.0% for fiscals 2023 and 2022. However, the company's five-year average ROA would remain unchanged at 1.8%.

### **Liquidity: Strong**

Analysis of the asset liability maturity profile of IBHFL dated March 31, 2023, shows a cumulative positive gap (cumulative inflows over cumulative outflows) in the up to one-year bucket. The company has reduced its reliance on commercial paper funding and extended its liability duration. It had nil commercial paper borrowing as on June 30, 2023, against 16% overall borrowing as on September 30, 2018.

Liquidity remains strong as IBHFL maintains adequate liquidity at any point in time, to cover 90-100% of debt repayment for the next 12 months. As on June 30, 2023, IBHFL had total liquidity of around Rs 7,823 crore in the form of investments in mutual funds, certificates of deposits, bank balances, fixed deposits and undrawn available sanctions, against total debt of around Rs 8,566 crore due for repayment till June 30, 2024 (of which Rs 4,821 is due till September 30, 2023).

Fund raising has been improving. The company raised around Rs 19,538 crore in fiscal 2023 and Rs 8,280 crore in the first quarter of fiscal 2024 as debt resources. While a part of the bank funding has come as roll-over of working capital or cash credit lines, the frequency of long-term funding from banks has improved in recent quarters including an external commercial borrowing of Rs 789 crore. Continued access to funding will be a key monitorable.

### **Outlook: Stable**

CRISIL Ratings believes IBHFL will maintain strong capitalisation and comfortable asset quality in the retail segment and sizeable presence in the retail mortgage finance.

### **Rating Sensitivity factors**

#### **Upward factors**

- Successful scaling up of the new asset-light business model, while sustaining RoA at over 2% on a steady-state basis
- Significant improvement in asset quality, reflected in substantial reduction of GNPAs
- Significant and sustained increase in fund mobilisation levels

### **Downward factors**

- Deterioration in asset quality, with GNPAs increasing to and remaining above 3.5% over an extended period, thereby also
  impacting profitability
- Potential weakening of earnings profile with changes in the business model, resulting in RoA less than 1%
- Reduction in liquidity coverage over debt repayment
- Inability to raise fresh capital to sustain comfortable buffers
- Funding access challenges, reflected in limited fund raising

### **About the Company**

IBHFL is one of the larger housing finance companies (HFCs) in India. In its current legal form, its origins date back to April 1, 2012, when Indiabulls Financial Services Ltd was reverse merged with it. The process was completed on March 8, 2013, following the Delhi High Court's approval on December 12, 2012. After the merger, IBHFL continues to operate as an HFC registered with the National Housing Bank. The company, along with its subsidiary Indiabulls Commercial Credit Ltd, focuses on asset classes such as mortgages and commercial real estate. As part of an institutionalisation exercise, the promoter group held less than 1% stake in the entity as on June 30, 2023, and the company is professionally managed. Further, the company has initiated a rebranding exercise to simplify its corporate structure and signify the focus towards retail mortgage lending.

For fiscal 2023, IBHFL had profit after tax (PAT) of Rs 1,128 crore on total income of Rs 8,725 crore, compared with Rs 1,178 crore and Rs 8,994 crore, respectively, in the previous fiscal. During the quarter ended June 30, 2023, IBHFL reported PAT of Rs 296 crore on total income of Rs 1,916 crore, compared with Rs 287 crore and Rs 2,078 crore, respectively, during the corresponding period of the previous fiscal.

**Key Financial Indicators** 

recy i maneral maleators			
As on/for the year ended March 31	Unit	2023	2022
Total assets	Rs crore	74945	81973
Total income	Rs crore	8726	8994
PAT	Rs crore	1130	1178
GNPA	%	2.9	3.2
Return on average assets	%	1.4	1.3

As on/for the quarter ended June 30	Unit	2023	2022
Total assets	Rs crore	74414	75795
Total income	Rs crore	1916	2078
PAT	Rs crore	296	287
GNPA	%	2.9	3.0
Return on average assets (annualised)	%	1.6	1.5

#### **Any other information:** Not applicable

### Note on complexity levels of the rated instrument:

CRISIL Ratings` complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure - Details of Instrument' in this Rating Rationale.

CRISIL Ratings will disclose complexity level for all securities - including those that are yet to be placed - based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

For more details on the CRISIL Ratings` complexity levels please visit <a href="www.crisilratings.com">www.crisilratings.com</a>. Users may also call the Customer Service Helpdesk with queries on specific instruments.

Annexure - Details of Instrument(s)

	<u> </u>						
ISIN	Name of	Date of	Coupon	Maturity	Issue size	Complexity	Rating
	instrument	allotment	rate (%)	date		level	assigned

					(Rs crore) @		with outlook
INE148I07IP0	Non-convertible debentures	24-Jan-18	8.12%	24-Jan-25	225.0	Simple	CRISIL AA/Stable
INE148I07IQ8	Non-convertible debentures	22-Feb-18	8.43%	22-Feb- 28	3000.0	Simple	CRISIL AA/Stable
INE148I07IQ8	Non-convertible debentures	28-Mar-18	8.43%	22-Feb- 28	60.0	Simple	CRISIL AA/Stable
INE148I07IR6	Non-convertible debentures	23-Feb-18	8.43%	23-Feb- 28	25.0	Simple	CRISIL AA/Stable
INE148I07JF9	Non-convertible debentures	06-Aug-18	8.90%	04-Aug- 28	1000.0	Simple	CRISIL AA/Stable
INE148I07JF9	Non-convertible debentures	06-Aug-18	8.90%	04-Aug- 28	25.0	Simple	CRISIL AA/Stable
INE148I07JK9	Non-convertible debentures	22-Nov-18	9.30%	22-Nov- 28	1000.0	Simple	CRISIL AA/Stable
INE148I07JQ6	Non-convertible debentures	15-Jan-19	9.10%	15-Jan-29	700.0	Simple	CRISIL AA/Stable
INE148I07HX6	Non-convertible debentures	08-Sep-17	8.03%	08-Sep- 27	1450.0	Simple	CRISIL AA/Stable
INE148I07CN8	Non-convertible debentures	26-Jun-15	10.00%	26-Jun-25	1000.0	Simple	CRISIL AA/Stable
NA	Non-convertible debentures*	NA	NA	NA	13444.6	NA	CRISIL AA/Stable
NA	Non-convertible debentures*	NA	NA	NA	770.4	NA	CRISIL AA/Stable
INE148I08306	Subordinated debt	27-Mar-18	NA	27-Mar- 28	1500.0	Complex	CRISIL AA/Stable
NA	Subordinated debt*	NA	NA	NA 24 Carr	1500.0	Complex	CRISIL AA/Stable
INE148I07KG5	Retail bond	24-Sep-21	8.50%	24-Sep- 24	140.4	Simple	CRISIL AA/Stable
INE148I07KH3	Retail bond	24-Sep-21	9.00%	24-Sep- 24	20.5	Simple	CRISIL AA/Stable
INE148I07KJ9	Retail bond	24-Sep-21	ZCB	24-Sep- 24 24-Sep-	9.0	Simple	CRISIL AA/Stable CRISIL
INE148I07KK7	Retail bond	24-Sep-21	8.20%	24	0.1	Simple	AA/Stable CRISIL
INE148I07KL5	Retail bond	24-Sep-21	8.66%	24-Sep- 24 24-Sep-	10.1	Simple	AA/Stable CRISIL
INE148I07KM3	Retail bond	24-Sep-21	8.75%	24-Sep- 26 24-Sep-	125.1	Simple	AA/Stable CRISIL
INE148I07KN1	Retail bond	24-Sep-21	9.25%	24-Sep- 26 24-Sep-	14.3	Simple	AA/Stable CRISIL
INE148I07KP6	Retail bond	24-Sep-21	8.89%	26 22-Dec-	10.7	Simple	AA/Stable CRISIL
INE148I08322	Retail bond	24-Sep-21	9.75%	22-Dec- 28 22-Dec-	2.9	Simple	AA/Stable CRISIL
INE148I08330	Retail bond	24-Sep-21	8.89%	28 22-Dec-	0.0	Simple	AA/Stable CRISIL
INE148I08348	Retail bond Proposed long	24-Sep-21	9.35%	28	4.2	Simple	AA/Stable
NA	term bank loan facility	NA	NA	NA	8321.98	NA	CRISIL AA/Stable
NA	Cash credit & working capital demand loan	NA	NA	NA	7520.0	NA	CRISIL AA/Stable
NA	Short term bank facility	NA	NA	30-Mar- 24	50.0	NA	CRISIL A1+
NA	Term loan	NA	NA	03-Sep- 21	167.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	30-Oct-23	100.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	15-Sep- 26	200.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	31-Mar- 28	365.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	30-Jun-28	385.0	NA	CRISIL AA/Stable

NA	Term loan	NA	NA	08-Mar- 30	200.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	25-Aug- 28	250.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	14-Jun-28	250.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	28-Jun-24	111.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	11-Sep-25	338.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	30-Sep- 29	155.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	31-Mar- 30	56.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	30-Sep- 25	71.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	28-Nov- 28	575.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	31-Dec- 29	389.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	31-Jul-27	294.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	28-Feb- 27	175.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	30-Apr-28	187.0	NA	CRISIL AA/Stable
NA	Term loan	NA	NA	22-Jun-26	100.0	NA	CRISIL
NA	Term loan	NA	NA	11-May-	232.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	26 29-Mar-	217.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	27 28-Mar-	58.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	24 21-Aug-	100.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	26 28-Mar-	113.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	26 30-Jun-28	275.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	29-Jan-27	147.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	25-Feb-	300.0	NA NA	AA/Stable CRISIL
NA NA	Term loan	NA NA	NA	26 30-Jun-25	300.0	NA NA	AA/Stable CRISIL
NA NA	Term loan	NA NA	NA NA	30-3411-23	550.0	NA NA	AA/Stable CRISIL
				26			AA/Stable CRISIL
NA NA	Term loan	NA	NA	17-Jun-25 29-Aug-	390.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	27	399.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	26-Jun-25 30-Mar-	241.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	26 18-Sep-	275.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	26	325.0	NA	AA/Stable CRISIL
NA	Term loan	NA	NA	30-Dec- 26	368.0	NA	AA/Stable
NA	Commercial paper programme#	NA	NA	7-365 days	25000.0	Simple	CRISIL A1+
NA	Short-term non- convertible debenture	NA	NA	NA	1000.0	Simple	CRISIL A1+
INE148I07KQ4	Retail bond	06-Jan-22	8.35%	05-Jan-24	421.2	Simple	CRISIL AA/Stable
INE148I07KR2	Retail bond	06-Jan-22	8.75%	05-Jan-24	15.6	Simple	CRISIL AA/Stable
INE148I07KS0	Retail bond	06-Jan-22	ZCB	05-Jan-24	0.0	Simple	CRISIL AA/Stable

				•			
INE148I07KT8	Retail bond	06-Jan-22	ZCB	05-Jan-24	5.1	Simple	CRISIL AA/Stable
INE148I07KU6	Retail bond	06-Jan-22	8.05%	05-Jan-24	0.0	Simple	CRISIL AA/Stable
INE148I07KV4	Retail bond	06-Jan-22	8.42%	05-Jan-24	7.6	Simple	CRISIL AA/Stable
INE148I07LG3	Retail bond	28-Apr-22	8.35%	28-Apr-24	16.7	Simple	CRISIL AA/Stable
INE148I07LH1	Retail bond	28-Apr-22	8.75%	28-Apr-24	32.5	Simple	CRISIL AA/Stable
INE148I07LI9	Retail bond	28-Apr-22	0.00%	28-Apr-24	6.0	Simple	CRISIL AA/Stable
INE148I07LJ7	Retail bond	28-Apr-22	0.00%	28-Apr-24	7.4	Simple	CRISIL AA/Stable
INE148I07LK5	Retail bond	28-Apr-22	8.05%	28-Apr-24	0.0	Simple	CRISIL AA/Stable
INE148I07LL3	Retail bond	28-Apr-22	8.42%	28-Apr-24	9.3	Simple	CRISIL AA/Stable
INE148I07KW2	Retail bond	06-Jan-22	8.50%	06-Jan-25	0.2	Simple	CRISIL AA/Stable
INE148I07KX0	Retail bond	06-Jan-22	9.00%	06-Jan-25	67.5	Simple	CRISIL AA/Stable
INE148I07KY8	Retail bond	06-Jan-22	ZCB	06-Jan-25	6.1	Simple	CRISIL AA/Stable
INE148I07KZ5	Retail bond	06-Jan-22	8.20%	06-Jan-25	0.1	Simple	CRISIL AA/Stable
INE148I07LA6	Retail bond	06-Jan-22	8.66%	06-Jan-25	9.0	Simple	CRISIL AA/Stable
INE148I07LM1	Retail bond	28-Apr-22	8.50%	28-Apr-25	0.2	Simple	CRISIL AA/Stable
INE148I07LN9	Retail bond	28-Apr-22	9.00%	28-Apr-25	22.5	Simple	CRISIL AA/Stable
INE148I07LP4	Retail bond	28-Apr-22	0.00%	28-Apr-25	6.4	Simple	CRISIL AA/Stable
INE148I07LQ2	Retail bond	28-Apr-22	8.20%	28-Apr-25	0.3	Simple	CRISIL AA/Stable
INE148I07LR0	Retail bond	28-Apr-22	8.66%	28-Apr-25	10.4	Simple	CRISIL AA/Stable
INE148I07LB4	Retail bond	06-Jan-22	8.75%	06-Jan-27	0.3	Simple	CRISIL AA/Stable
INE148I07LC2	Retail bond	06-Jan-22	9.25%	06-Jan-27	10.2	Simple	CRISIL AA/Stable
INE148I07LD0	Retail bond	06-Jan-22	8.43%	06-Jan-27	0.0	Simple	CRISIL AA/Stable
INE148I07LE8	Retail bond	06-Jan-22	8.89%	06-Jan-27	10.1	Simple	CRISIL AA/Stable
INE148I07LS8	Retail bond	28-Apr-22	8.75%	28-Apr-27	0.0	Simple	CRISIL AA/Stable
INE148I07LT6	Retail bond	28-Apr-22	9.25%	28-Apr-27	10.7	Simple	CRISIL AA/Stable
INE148I07LU4	Retail bond	28-Apr-22	8.43%	28-Apr-27	0.3	Simple	CRISIL AA/Stable
INE148I07LV2	Retail bond	28-Apr-22	8.89%	28-Apr-27	11.2	Simple	CRISIL AA/Stable
INE148I07OY0	Retail bond	26-Sep-23	9.25%	26-Sep- 25	0.1450	Simple	CRISIL AA/Stable
INE148I07PD1	Retail bond	26-Sep-23	9.65%	26-Sep- 25	9.3243	Simple	CRISIL AA/Stable
INE148I07PA7	Retail bond	26-Sep-23	9.25%	26-Sep- 25	6.1854	Simple	CRISIL AA/Stable
INE148I07PE9	Retail bond	26-Sep-23	NA	26-Sep- 25	2.0	Simple	CRISIL AA/Stable
INE148I07PF6	Retail bond	26-Sep-23	NA	26-Sep- 25	4.9135	Simple	CRISIL AA/Stable
INE148I07PY7	Retail bond	26-Sep-23	9.90%	26-Sep- 26	10.6354	Simple	CRISIL AA/Stable
INE148I07PX9	Retail bond	26-Sep-23	9.40%	26-Sep- 26	0.67	Simple	CRISIL AA/Stable
INE148I07PZ4	Retail bond	26-Sep-23	9.48%	26-Sep- 26	7.1069	Simple	CRISIL AA/Stable

INE148I07QE7	Retail bond	26-Sep-23	9.02%	26-Sep- 26	0.3825	Simple	CRISIL AA/Stable
INE148I07QB3	Retail bond	26-Sep-23 NA 26-Sep- 26 6.9179 Simple		CRISIL AA/Stable			
INE148I07QA5	Retail bond	26-Sep-23	NA	26-Sep- 26	0.05	Simple	CRISIL AA/Stable
INE148I07PK6	Retail bond	26-Sep-23	9.65%	26-Sep- 28	25.0	Simple	CRISIL AA/Stable
INE148I07PL4	Retail bond	26-Sep-23	10.15%	26-Sep- 28	8.7759	Simple	CRISIL AA/Stable
INE148I07PM2	Retail bond	26-Sep-23	9.25%	26-Sep- 28	0.03	Simple	CRISIL AA/Stable
INE148I07PO8	Retail bond	26-Sep-23	9.71%	26-Sep- 28	8.0608	Simple	CRISIL AA/Stable
INE148I07PN0	Retail bond	26-Sep-23	10.00%	26-Sep- 30	0.1	Simple	CRISIL AA/Stable
INE148I07PS9	Retail bond	26-Sep-23	10.50%	26-Sep- 30	1.8975	Simple	CRISIL AA/Stable
INE148I07QD9	Retail bond	26-Sep-23	10.03%	26-Sep- 30	1.8231	Simple	CRISIL AA/Stable
INE148I07QC1	Retail bond	26-Sep-23	9.57%	26-Sep- 30	1.5100	Simple	CRISIL AA/Stable
INE148I07PP5	Retail bond	26-Sep-23	10.25%	26-Sep- 33	0.2	Simple	CRISIL AA/Stable
INE148I07PT7	Retail bond	26-Sep-23	10.75%	26-Sep- 33	8.2479	Simple	CRISIL AA/Stable
INE148I07PU5	Retail bond	26-Sep-23	9.80%	26-Sep- 33	0.01	Simple	CRISIL AA/Stable
INE148I07PV3	Retail bond	26-Sep-23	10.25%	26-Sep- 33	9.1922	Simple	CRISIL AA/Stable
NA	Retail bond*	NA	NA	NA	13407.7117	Simple	CRISIL AA/Stable

<sup>\*</sup>Not yet issued #Total rated amount @basis allotment amount

Annexure - Details of Rating withdrawn

mickare - Betails of Rating Witharawii										
ISIN	instrument		Coupon rate (%)	Maturity date	Issue size (Rs crore)	Complexity levels	Rating assigned with outlook			
INE148I07KA8	Retail bond	24-Sep-21	8.35%	22-Sep-23	280.1	Simple	Withdrawn			
INE148I07KB6	Retail bond	24-Sep-21	8.75%	22-Sep-23	158.0	Simple	Withdrawn			
INE148I07KC4	Retail bond	24-Sep-21	ZCB	22-Sep-23	0.01	Simple	Withdrawn			
INE148I07KD2	Retail bond	24-Sep-21	ZCB	22-Sep-23	7.4	Simple	Withdrawn			
INE148I07KE0	Retail bond	24-Sep-21	8.05%	22-Sep-23	0.1	Simple	Withdrawn			
INE148I07KF7	Retail bond	24-Sep-21	8.42%	22-Sep-23	9.3	Simple	Withdrawn			

Annexure – List of entities consolidated

Names of entities consolidated	Extent of consolidation	Rationale for consolidation
Indiabulls Insurance Advisors Ltd	Full	Subsidiary
Indiabulls Capital Services Ltd	Full	Subsidiary
Indiabulls Commercial Credit Ltd	Full	Subsidiary
IBulls Sales Ltd	Full	Subsidiary
Indiabulls Advisory Services Ltd	Full	Subsidiary
Indiabulls Collection Agency Ltd	Full	Subsidiary
Indiabulls Asset Holding Company Ltd	Full	Subsidiary
Indiabulls Trustee Company Ltd	Full	Subsidiary
Indiabulls Holdings Ltd	Full	Subsidiary
Nilgiri Investment Services Ltd	Full	Subsidiary
Indiabulls Investment Management Ltd	Full	Subsidiary

**Annexure - Rating History for last 3 Years** 

	Current		2023 (History)		2022		2021		2020		Start of 2020	
Instrument	Туре	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Fund Based Facilities	LT/ST	24549.98	CRISIL A1+ / CRISIL AA/Stable	21-09-23	CRISIL A1+ / CRISIL AA/Stable	22-09-22	CRISIL AA/Stable	24-09-21	CRISIL AA/Stable	24-03-20	CRISIL AA/Negative	CRISIL AA+/Negative

								31-03-21	CRISIL AA/Stable	07-02-20	CRISIL AA/Stable	CRISIL A1+
Commercial Paper	ST	25000.0	CRISIL A1+	21-09-23	CRISIL A1+	22-09-22	CRISIL A1+	24-09-21	CRISIL A1+	24-03-20	CRISIL A1+	CRISIL A1+
								31-03-21	CRISIL A1+	07-02-20	CRISIL A1+	
Non Convertible Debentures	LT	22700.0	CRISIL AA/Stable	21-09-23	CRISIL AA/Stable	22-09-22	CRISIL AA/Stable	24-09-21	CRISIL AA/Stable	24-03-20	CRISIL AA/Negative	CRISIL AA+/Negative
								31-03-21	CRISIL AA/Stable	07-02-20	CRISIL AA/Stable	
Retail Bond	LT	14545.09	CRISIL AA/Stable	21-09-23	CRISIL AA/Stable	22-09-22	CRISIL AA/Stable	24-09-21	CRISIL AA/Stable	24-03-20	CRISIL AA/Negative	CRISIL AA+/Negative
								31-03-21	CRISIL AA/Stable	07-02-20	CRISIL AA/Stable	
Short Term Non Convertible Debenture	ST	1000.0	CRISIL A1+	21-09-23	CRISIL A1+	22-09-22	CRISIL A1+	24-09-21	CRISIL A1+	24-03-20	CRISIL A1+	CRISIL A1+
								31-03-21	CRISIL A1+	07-02-20	CRISIL A1+	
Subordinated Debt	LT	3000.0	CRISIL AA/Stable	21-09-23	CRISIL AA/Stable	22-09-22	CRISIL AA/Stable	24-09-21	CRISIL AA/Stable	24-03-20	CRISIL AA/Negative	CRISIL AA+/Negative
								31-03-21	CRISIL AA/Stable	07-02-20	CRISIL AA/Stable	

All amounts are in Rs.Cr.

### Annexure - Details of Bank Lenders & Facilities

nnexure - Details of Bank Len				
Facility	Amount (Rs.Crore)	Name of Lender	Rating	
Cash Credit & Working Capital Demand Loan	750	Union Bank of India	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	25	Bank of Baroda	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	190	Bank of India	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	1900	Canara Bank	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	50	Central Bank Of India	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	100	The Federal Bank Limited	d CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	65	HDFC Bank Limited	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	100	IDFC FIRST Bank Limited	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	800	Indian Bank	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	25	Indian Overseas Bank	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	50	IndusInd Bank Limited	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	50	Punjab and Sind Bank	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	1450	Punjab National Bank	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	250	RBL Bank Limited	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	1650	State Bank of India	CRISIL AA/Stable	
Cash Credit & Working Capital Demand Loan	65	UCO Bank	CRISIL AA/Stable	
Proposed Long Term Bank Loan Facility	8321.98	Not Applicable	CRISIL AA/Stable	
Short Term Bank Facility	50	IndusInd Bank Limited	CRISIL A1+	
Term Loan	167	Bank of Baroda	CRISIL AA/Stable	
Term Loan	300	Bank of Maharashtra	CRISIL AA/Stable	

Term Loan	1561	Canara Bank	CRISIL AA/Stable
Term Loan	1585	Central Bank Of India	CRISIL AA/Stable
Term Loan	850	State Bank of India	CRISIL AA/Stable
Term Loan	789	State Bank of India	CRISIL AA/Stable
Term Loan	1209	Union Bank of India	CRISIL AA/Stable
Term Loan	655	IDBI Bank Limited	CRISIL AA/Stable
Term Loan	100	IDFC FIRST Bank Limited	CRISIL AA/Stable
Term Loan	607	Indian Bank	CRISIL AA/Stable
Term Loan	388	Indian Overseas Bank	CRISIL AA/Stable
Term Loan	147	Punjab and Sind Bank	CRISIL AA/Stable
Term Loan	300	Punjab National Bank	CRISIL AA/Stable

# **Criteria Details**

I ir	ıke	to	r۵	lated	crite	ria
	INS	ιU	16	ıaıcı	a Citt	zı ıa

<u>CRISILs Bank Loan Ratings - process, scale and default recognition</u>

**Rating Criteria for Finance Companies** 

**CRISILs Criteria for rating short term debt** 

**CRISILs Criteria for Consolidation** 

Media Relations	Analytical Contacts	Customer Service Helpdesk
Aveek Datta Media Relations CRISIL Limited M: +91 99204 93912 B: +91 22 3342 3000 AVEEK.DATTA@crisil.com	Ajit Velonie Senior Director CRISIL Ratings Limited B:+91 22 3342 3000 ajit.velonie@crisil.com	Timings: 10.00 am to 7.00 pm Toll free Number:1800 267 1301  For a copy of Rationales / Rating Reports CRISILratingdesk@crisil.com
Prakruti Jani Media Relations CRISIL Limited M: +91 98678 68976 B: +91 22 3342 3000 PRAKRUTI.JANI@crisil.com	Subha Sri Narayanan Director CRISIL Ratings Limited B:+91 22 3342 3000 subhasri.narayanan@crisil.com Nishit Betala	For Analytical queries: ratingsinvestordesk@crisil.com
Rutuja Gaikwad Media Relations CRISIL Limited B: +91 22 3342 3000 Rutuja.Gaikwad@ext-crisil.com	Rating Analyst CRISIL Ratings Limited B:+91 22 3342 3000 Nishit.Betala@crisil.com	

Note for Media:

This rating rationale is transmitted to you for the sole purpose of dissemination through your newspaper/magazine/agency. The rating rationale may be used by you in full or in part without changing the meaning or context thereof but with due credit to CRISIL Ratings. However, CRISIL Ratings alone has the sole right of distribution (whether directly or indirectly) of its rationales for consideration or otherwise through any media including websites and portals.

#### About CRISIL Ratings Limited (A subsidiary of CRISIL Limited, an S&P Global Company)

CRISIL Ratings pioneered the concept of credit rating in India in 1987. With a tradition of independence, analytical rigour and innovation, we set the standards in the credit rating business. We rate the entire range of debt instruments, such as bank loans, certificates of deposit, commercial paper, non-convertible/convertible/partially convertible bonds and debentures, perpetual bonds, bank hybrid capital instruments, asset-backed and mortgage-backed securities, partial guarantees and other structured debt instruments. We have rated over 33,000 large and mid-scale corporates and financial institutions. We have also instituted several innovations in India in the rating business, including ratings for municipal bonds, partially guaranteed instruments and infrastructure investment trusts (InvITs).

CRISIL Ratings Limited ('CRISIL Ratings') is a wholly-owned subsidiary of CRISIL Limited ('CRISIL'). CRISIL Ratings Limited is registered in India as a credit rating agency with the Securities and Exchange Board of India ("SEBI").

For more information, visit www.crisilratings.com

#### **About CRISIL Limited**

CRISIL is a leading, agile and innovative global analytics company driven by its mission of making markets function better.

It is India's foremost provider of ratings, data, research, analytics and solutions with a strong track record of growth, culture of innovation, and global footprint.

It has delivered independent opinions, actionable insights, and efficient solutions to over 100,000 customers through businesses that operate from India, the US, the UK, Argentina, Poland, China, Hong Kong and Singapore.

It is majority owned by S&P Global Inc, a leading provider of transparent and independent ratings, benchmarks, analytics and data to the capital and commodity markets worldwide.

For more information, visit www.crisil.com

Connect with us: TWITTER | LINKEDIN | YOUTUBE | FACEBOOK

#### CRISIL PRIVACY NOTICE

CRISIL respects your privacy. We may use your contact information, such as your name, address and email id to fulfil your request and service your account and to provide you with additional information from CRISIL. For further information on CRISIL's privacy policy please visit <a href="https://www.crisil.com">www.crisil.com</a>.

#### DISCLAIMER

This disclaimer is part of and applies to each credit rating report and/or credit rating rationale ('report') that is provided by CRISIL Ratings Limited ('CRISIL Ratings'). To avoid doubt, the term 'report' includes the information, ratings and other content forming part of the report. The report is intended for the jurisdiction of India only. This report does not constitute an offer of services. Without limiting the generality of the foregoing, nothing in the report is to be construed as CRISIL Ratings providing or intending to provide any services in jurisdictions where CRISIL Ratings does not have the necessary licenses and/or registration to carry out its business activities referred to above. Access or use of this report does not create a client relationship between CRISIL Ratings and the user.

We are not aware that any user intends to rely on the report or of the manner in which a user intends to use the report. In preparing our report we have not taken into consideration the objectives or particular needs of any particular user. It is made abundantly clear that the report is not intended to and does not constitute an investment advice. The report is not an offer to sell or an offer to purchase or subscribe for any investment in any securities, instruments, facilities or solicitation of any kind to enter into any deal or transaction with the entity to which the report pertains. The report should not be the sole or primary basis for any investment decision within the meaning of any law or regulation (including the laws and regulations applicable in the US).

Ratings from CRISIL Ratings are statements of opinion as of the date they are expressed and not statements of fact or recommendations to purchase, hold or sell any securities/instruments or to make any investment decisions. Any opinions expressed here are in good faith, are subject to change without notice, and are only current as of the stated date of their issue. CRISIL Ratings assumes no obligation to update its opinions following publication in any form or format although CRISIL Ratings may disseminate its opinions and analysis. The rating contained in the report is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment or other business

decisions. The recipients of the report should rely on their own judgment and take their own professional advice before acting on the report in any way. CRISIL Ratings or its associates may have other commercial transactions with the entity to which the report pertains.

Neither CRISIL Ratings nor its affiliates, third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively, 'CRISIL Ratings Parties') guarantee the accuracy, completeness or adequacy of the report, and no CRISIL Ratings Party shall have any liability for any errors, omissions or interruptions therein, regardless of the cause, or for the results obtained from the use of any part of the report. EACH CRISIL RATINGS PARTY DISCLAIMS ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO ANY WARRANTIES OF MERCHANTABILITY, SUITABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE. In no event shall any CRISIL Ratings Party be liable to any party for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees or losses (including, without limitation, lost income or lost profits and opportunity costs) in connection with any use of any part of the report even if advised of the possibility of such damages.

CRISIL Ratings may receive compensation for its ratings and certain credit-related analyses, normally from issuers or underwriters of the instruments, facilities, securities or from obligors. Public ratings and analysis by CRISIL Ratings, as are required to be disclosed under the regulations of the Securities and Exchange Board of India (and other applicable regulations, if any), are made available on its website, www.crisilratings.com (free of charge). Reports with more detail and additional information may be available for subscription at a fee - more details about ratings by CRISIL Ratings are available here: www.crisilratings.com.

CRISIL Ratings and its affiliates do not act as a fiduciary. While CRISIL Ratings has obtained information from sources it believes to be reliable, CRISIL Ratings does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives and/or relies on in its reports. CRISIL Ratings has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process. CRISIL Ratings has in place a ratings code of conduct and policies for managing conflict of interest. For details please refer to: https://www.crisil.com/en/home/our-businesses/ratings/regulatory-disclosures/highlighted-policies.html.

Rating criteria by CRISIL Ratings are generally available without charge to the public on the CRISIL Ratings public website, www.crisilratings.com. For latest rating information on any instrument of any company rated by CRISIL Ratings, you may contact the CRISIL Ratings desk at crisilratingdesk@crisil.com, or at (0091) 1800 267 1301.

This report should not be reproduced or redistributed to any other person or in any form without prior written consent from CRISIL Ratings.

All rights reserved @ CRISIL Ratings Limited. CRISIL Ratings is a wholly owned subsidiary of CRISIL Limited.

CRISIL Ratings uses the prefix 'PP-MLD' for the ratings of principal-protected market-linked debentures (PPMLD) with effect from November 1, 2011, to comply with the SEBI circular, "Guidelines for Issue and Listing of Structured Products/Market Linked Debentures". The revision in rating symbols for PPMLDs should not be construed as a change in the rating of the subject instrument. For details on CRISIL Ratings' use of 'PP-MLD' please refer to the notes to Rating scale for Debt Instruments and Structured Finance Instruments at the following link: https://www.crisil.com/en/home/our-businesses/ratings/credit-ratings-scale.html